Vetter
The experts in complex development, aseptic manufacturing and packaging

Facts figures data 2021
Vetter is an international pharmaceutical service provider that works with numerous pharma and biotech companies, both small and large. We fill drugs into syringes, vials, and cartridges that are used to treat a range of diseases such as multiple sclerosis, severe rheumatoid arthritis and cancer.

We offer our customers a wide and diverse range of services. Our portfolio begins with the development support of substances and their filling into drug delivery devices that are used in clinical studies required before market approval. Throughout this process, we use a broad spectrum of tests and analytical procedures.

We also manufacture launched drugs for our customers, performing all of the necessary steps throughout the process from compounding and aseptic filling through to manual or automated visual inspection. In order to optimize a product’s life cycle, we also help our customers tap into the full potential of their drugs which, in many cases, have been developed for a long period of time.

In addition, we offer an entire spectrum of packaging services and technologies including the V-OVS® tamper-evident closure system as well as comprehensive service offerings for serialization. With every project, Vetter’s customers benefit from our many years of experience in working with regulatory authorities.

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It began with a pharmacy in Ravensburg

Our company’s history begins with the leasing of a Ravensburg pharmacy business in 1950 by our company founder, Helmut Vetter. Quickly making a name for his company via the recipe for the stomach medication Ullus® capsules, rapid development made the company one of the world’s leading pharmaceutical service providers for prefilled drug-delivery systems. Today, the company retains its headquarters in Ravensburg and is still under family ownership.

In the nearly 70 years since beginning the pharmacy business, Vetter has become a global market leader in its activity sector with approximately 5,500 employees. The medications manufactured for our customers are used to treat illnesses such as multiple sclerosis, severe rheumatoid arthritis and cancer. And, it is not just our customers that benefit from Vetter’s services. So too do the millions of patients that rely on the products manufactured daily by the Vetter workforce. These medications help them maintain their quality of life.

Focus on the patient

We are a leading specialist in the development, aseptic manufacture and packaging of drugs in syringes, vials and cartridges. For these devices, we offer a variety of packaging possibilities, including pens and autoinjectors. As an independent service provider, we support pharmaceutical and biotech customers throughout their products’ entire lifecycle – from the clinical development of a drug substance and its regulatory approval, on through to global market supply and beyond. Throughout this continuum, our customers gain from our comprehensive experience with complex drug substances. Because biotech drugs are especially sensitive, their manufacture is a formidable challenge. Vetter meets this challenge with comprehensive know-how in processing these substances, which include monoclonal antibodies, peptides, interferons and vaccines.

Our vision: As a competent and reliable partner for our customers, we make an essential contribution through the highest quality available in order to supply patients with vital drugs.
Innovative for the wellbeing of the patient

Vetter offers its customers numerous technological innovations within the development of new active substances and their subsequent commercialization.

- Flexibility and the highest possible standards of safety and quality. Applying V-CRT® (Vetter Clean Room Technology), our cleanrooms combine RABS (Restricted Access Barrier System) technology with isolators. Vetter has patented this innovative procedure under the brand name V-CRT®.

- Freezing expertise. Vetter is a specialist in freeze drying (lyophilization). Developed especially for sensitive drug substances, this procedure maintains the bioactivity of substances and extends their shelf life.

- Homecare made simple. Thanks to our dual-chamber technologies, it is possible to fill separated substances all within one system. This approach allows for a delay in the mixing of substances and their reconstitution until just prior to injection. Dual-chamber systems offer patients and healthcare professionals alike, a simple handling procedure along with a high level of dosage precision. This system makes such products well-suited for the homecare sector. As pioneers in the market for these systems, we hold the patents on the Vetter Lyoject® dual-chamber syringe and V-LK® dual-chamber cartridge.

- Be on the safe side with the V-OVS® tamper-evident seal. This seal prevents counterfeiting and in doing so, protects the patient. Because the seal is not broken until application, the user of the product knows it retains its original condition and has not been tampered with.
From Ravensburg and out into the world

The Managing Directors of the family-owned company are Peter Soelkner and Thomas Otto (from l. to r.). With its company headquarters in Ravensburg, Vetter has deep roots in its home region. At the same time, the pharmaceutical service provider is represented internationally and supplies customers worldwide. A clinical production site in Rankweil, Austria will go into operation in 2021. Our US development service facility and subsidiary are based in the greater Chicago area. In addition, our sales offices in Singapore, Japan, South Korea and China enable close contact with customers and partners in the Asia-Pacific region. This proximity emphasizes the relevance of this market for Vetter, increases our presence in the region, and enhances awareness of our service portfolio. Through our global approach, drugs manufactured by Vetter contribute to improving the quality of life for patients throughout the world.
**Health and Family**  Our family-focused company approach establishes the best possible working conditions and takes preventive measures to promote the health of our workforce. Under the heading Vetter Health, Vetter’s corporate health management offers comprehensive benefits to our employees. These benefits range from courses in a variety of sports, education on ergonomics and nutrition, as well as support measures directed at maintaining our staff members’ physical fitness. Also part of the program are tailor-made opportunities for harmonizing work life and family in the best possible way. Flexible models of work time are as much a part of this philosophy as is the provision of support with child care, or a holiday program regularly organized by Vetter for the children of employees.

**Education**  We offer support to a wide range of training initiatives for all ages. By taking part in nationwide programs within Germany such as Girls’ Day or Building a Future with the ‘MINT Subjects’, our intent is to ignite young people’s enthusiasm in a variety of professions. As such, we offer vocational training as well as courses in the study of mathematics, IT, the natural sciences and technology (MINT). An important component of our internal culture of promoting individuals’ abilities is the Vetter Academy, which provides a framework for enabling our staff to further develop their individual paths, as well as to reach their own potential in the best way possible. In our apprenticeship training center, numerous apprentices are qualified comprehensively, on-the-job for various occupations.

**Commitment to social responsibility**  We support a variety of projects aimed at making a contribution to society, ranging from regional charitable foundations to organizations that are globally active. As a pharmaceutical service provider, the areas of medicine and health are an essential pillar in our commitment to activities that benefit our society. Over the course of the pandemic, we have been committed to regional institutions and people that have been impacted particularly hard by COVID-19.

**People are at the core of everything we do**

We are mindful of our corporate responsibility to our staff, society as a whole, and the global environment. We embrace this responsibility in various activity areas. This commitment is divided into five guiding themes:

**Corporate Compliance**  Vetter has a Code of Conduct that is an integral part of all our business activities. Regular training activities and communication make compliance a cornerstone of our company.

**Sustainability**  We channel our energies into sustainable development in order to protect people and the environment. Our foundation lies in the relationship between the economy, the environment and social responsibility. It is at this point that we focus our resources and energy for use in a responsible manner. Of equal importance is employee safety at the workplace. This element of the sustainability concept is grounded in risk assessment for all our activities and areas of work, regular facility inspections for monitoring of workplace health and safety, as well as in the training of our staff. In this regard, regular audits provide proof of certification for the successful path we have taken.
Milestones in the Vetter success story

- Vetter pharmacy business founded
- Development and sale of the Ullus® capsules
- Innovative pharmaceutical packaging procedures
- Start of contract manufacturing activity
- Entry into aseptic manufacture at the Schuetzenstrasse site
- Emphasis put on the manufacture of prefilled syringes
- Sales Office established in the US
- Prototype of dual-chamber ready-to-use syringe, Vetter Lyo-Ject®
- Further automation in production
- Start of production facility in Langenargen
- Further development toward the goal of being a full service provider
- Start of production and packaging site in Ravensburg-Mariatal
- Start of first production facility outside Germany in Chicago, US
- Establishment of Center for Visual Inspection and Logistics in Ravensburg-Erln
- Opening of sales offices in Singapore, Japan, and South Korea
- Moving into the new company headquarters, Ravensburg Kammerbruehl
- Extension of Development Service with a new site in Rankweil, Austria
- Opening own apprenticeship training center

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