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# Press Kit


## **Facts – Figures – Data**

A leading, independent expert for the development,  
manufacturing and packaging of aseptically prefilled  
drug-delivery systems

# Vetter today

**1950**   
**75 years of experience**  
as an independent family business

**21**   
**different filling lines**  
in European and US production facilities

**234 million**   
**filled units**  
of injectable drugs in 2024

**1,114M EUR**   
sales 2024

 **7 countries**  
are home to our production facilities  
(Germany, Austria, U.S.) as well as our  
sales organizations (Singapore, Japan,  
South Korea, China)

**7,300**   
**employees**  
worldwide

**225+**  
ongoing customer projects

**269M EUR**   
investment volume 2024

# Vetter Service Portfolio

As one of the world's leading and independent **Contract Development and Manufacturing Organizations (CDMO)** for the production of injectable drug products, Vetter works with numerous large and small pharma and biotech companies.

The service portfolio ranges from early clinical to commercial manufacturing as well as assembly and final packaging of drugs in syringes and other drug delivery systems to enable patients to access treatments for cancer, multiple sclerosis, severe rheumatoid arthritis, and more, and thus improve their quality of life. Vetter provides multifaceted technical expertise, customized solutions, and market foresight across the entire product lifecycle.

In addition, Vetter offers a wide range of processing options for primary and secondary packaging and brings many years of valuable experience in dealing with regulatory authorities across several countries.



# From a small pharmacy to Ravensburg's largest employer



Over the course of its more than 75-year history, Vetter has developed into an international market leader in the development and manufacturing of injectable drug products. High quality, paired with modern technologies and decades of experience, make Vetter a competent and trusted partner for innovative pharma and biotech companies. The company plays an important role for its customers in reliably supplying patients all over the world with vital and often life-saving medications.

## Family-owned business and global player

Vetter is an independent, globally active solution provider with strong roots. The headquarters have been in Ravensburg, Germany, ever since the company

was founded. At the same time, the family-owned enterprise operates further state-of-the-art production sites in Europe and the US. A clinical production facility in Rankweil, Austria, has been operational since 2021. The US clinical manufacturing site, operational for over 10 years now, and the US subsidiary are located in the Greater Chicago area.

The CDMO is also present in the Asia-Pacific markets of China, Japan, Singapore and South Korea, with its own sales locations and is thus always close to its customers. In this way, the medications produced by Vetter contribute to improving the quality of life for patients worldwide.

# Vetter's timeline of success



## 1950s

Start of company as a pharmacy.

## 1960s

Start as a contract manufacturer.

## 1970s

Entry into aseptic production in Ravensburg's Schuetzenstrasse. Prefilled syringes become a manufacturing focus.

## 1980s

Opening of the US sales office.

## 1990s

Automation of production processes. Start of the production plant in Langenargen.

## 2000s

Further development into a provider of full-service solutions. Start-up of production and secondary packaging site Ravensburg-Mariatal.

## 2010s

Opening of first international clinical production facility in Chicago, IL, USA. Start of Center for Visual Inspection and Logistics in Ravensburg-Erlen. Opening of sales offices in Japan, Singapore, and South Korea.

## 2020s

Expansion of Development Services with new location in Rankweil, Austria. Opening of Vetter training centers. Turnover > 1 billion Euros.



# Sustainability Philosophy

Vetter prioritizes sustainability holistically, encompassing corporate compliance, environment, health and family, education, and social commitment within its programs and initiatives. Acting in an economically, ecologically and socially responsible manner is firmly anchored in the corporate strategy across five key themes:

### Corporate Compliance

To meet increasing demands for legal requirements and observe the company's ethical guidelines and goals.

### Environment

To set ambitious ecological goals beyond legal requirements including efficient use of energy and raw materials, the reduction of CO<sub>2</sub> emissions and the use of green technologies.

### Health and Family

To create the best possible working conditions and promote the health of all employees, Vetter's health management offers a variety of activities, spanning ergonomic programs for employees in shift operations, sports courses, nutrition tips, flexible working time models, childcare support, and many more.

### Education

To invest in educational and upskilling programs for all ages from the company's two training centers where 160 talents receive comprehensive qualifications for a variety of professions, to nationwide initiatives like "Girls Day" and "Building a Future with the MINT Subjects."

### Social Commitment

To give back to society in a meaningful way by promoting and supporting various social projects and nonprofit organizations - locally and internationally.



[Explore our sustainable practices here](#)

# Vetter Managing Directors



**From left to right:**

- Titus Ottinger:** Finance, Controlling, Human Resources, IT
- Henryk Badack:** Production/Engineering, Technical Services, Development Service, Quality
- Carsten Press:** Global Sales Organization, Supply Chain Management, Corporate Development, Strategy, Legal & Compliance

[Learn more about our management here](#)

# Contact



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